



CMA Ontario/Midwestern Ontario District

REGISTRATION FORM

EDC Financing for Small, Medium and Large Business

All accounting professionals are advised to attend this event to become more knowledgeable about the services available from this crown corporation to entrepreneurs as they expand businesses and enter or grow export markets. How many times, as an accounting professional, are you approached and asked about financing for domestic or foreign market opportunities. EDC's products have evolved in recent years to include a variety of programs aimed at risk mitigation in exporting, working capital maximization and financing for export contracts. This event will be of great interest to all who want to answer those questions for your employer, business associates, clients or for yourself as an entrepreneur.

EDC was founded in 1944 by the Canadian government with a mandate to grow and develop Canada's trade, and the capacity of Canadian Companies to participate in and respond to international business opportunities. Operating on a commercial basis, EDC provides trade finance and risk mitigation services to Canadian companies to help them compete internationally. Come and learn with us and EDC as we discuss their expertise on:

- Assistance in export market development
- Financing for distress exporters in conjunction with traditional finance sources
- Purchase of capital equipment
- International trade expansion and assistance with related working capital or equipment purchases
- Networking for export expansion and development

Export Development Canada (EDC) is Canada's export credit agency, offering innovative financing, insurance and risk management solutions to help Canadian exporters and investors expand their international business.

Join us on January 14, 2010 for a learning event with EDC representatives Jim Babirad, Charles Ritchie and Jay Huddleston who will provide an overview of EDC. Bring your employer's/clients' potential financing or export opportunities and learn how EDC can partner with you to assist them. Also, please mark on your calendars.

Biographies

Jim Babirad – District Sales Manager

Jim Babirad graduated from the University of Western Ontario in 1980 with a B.A. in Economics. He has held various sales and management positions in the banking and international trade markets. Jim joined Export Development Canada (EDC) in 1999 as a Business Development Manager based in London, Ontario. EDC helps Canadian exporters compete in the world markets by providing a wide range of financial and risk management services.

Charles Ritchie – Senior Account Manager, Commercial Markets, Southwestern Ontario

Charles Ritchie is a Senior Account Manager covering southwestern Ontario. Prior to joining EDC in London, Ontario in 2007, his experience included 15 years as a corporate banker in the natural resources and energy sectors with Chase Manhattan Bank of Canada, BNP Paribas and Societe Generale. He graduated from York University with a MBA in 1992 and from the University of Toronto with a B.A. in International Relations.

Jay Huddleston – Account Manager, Commercial Markets, Kitchener/Waterloo

Jay Huddleston is an Account Manager, Commercial markets for the Kitchener/Waterloo market. Prior to joining EDC in London, Ontario in 2009, he spent 11 years with Scotiabank, most recently as a Commercial Account manager in the Automotive Finance division. Jay holds a Bachelors degree from Northwood University in Midland Michigan and a Masters degree from the University of Windsor.

MARK YOUR CALENDARS

Our 50th Annual Charity Golf Tournament will be held at New Dundee Golf Course on June 11, 2010. Bring your own foursome or let us match you up with some new friends. This is a great networking opportunity, a real fun day and everyone goes home with a prize.

Date:

Thursday, January 14th, 2010

Location:

Delta Hotel
105 King Street East
Kitchener, ON N2G 2K8
519-744-4141

Time:

5:30 p.m. – Registration/Networking
6:30 p.m. – Dinner
7:30 p.m. – Presentation

Cost:

\$45.00 plus GST – Members
\$50.00 plus GST – Non-Members

CPLD:

3 credits

REGISTRATION FORM

Please fax or email your registration form to Leena Rosenberg, Tel : (416) 204-3140 or (800) 387-2991 ext 140,
Fax (416) 977-1365, lrosenberg@cma-ontario.org

EDC FINANCING FOR SMALL, MEDIUM AND LARGE BUSINESS – Thursday, January 14th, 2010

Name: _____ Member #: _____

Tel: _____ Guest Name(s): _____

Credit Card (Visa/MasterCard): _____ Expiry Date: _____

Signature: _____ Dietary Restrictions: _____

No refunds for cancellations after January 8, 2010. Substitutions accepted at no charge.