



The Fine Art of Negotiation

CMA Ontario Grand River Subcommittee proudly joins our professional colleagues from the PMI-CTT (Project Management Institute – Canada's Technology Triangle Chapter) for the evening presenting Gerry Call, President of GCA Productive Consulting and Training Ltd.

About the Speaker

Gerry Call is a speaker, consultant, facilitator and author, with strong capabilities to motivate and entertain audiences. He is noted for his "down to earth" style as well as for his positive and humorous attitude towards his topics. Gerry creates powerful learning environments to help people move from the "okay" to the "extraordinary".

Gerry uses his various skills to problem solve "people" issues, and help people devise creative and practical solutions. His personal aim is to make a difference in peoples' performance by helping them better understand themselves and others. Through application of simple yet practical concepts and ideas, Gerry motivates people to make changes in the way they do things. His motto is, "People Matter Most."

Gerry possesses over thirty years academic and practical business experience. His academic credentials include both Bachelor of Commerce and Masters of Business Administration degrees. Over the past thirty years he has worked in a wide range of Human Resources and Organizational Development capacities, in both large industrial and office settings.

He is President and Senior Training Consultant for GCA Productive Consulting and Training Ltd., providing consulting services and learning events to help individuals and organizations improve their productivity and performance. Gerry has worked with government and private sector organizations, as well as with small and large business, the unemployed and native groups. He specializes in leadership, motivation, organizational development and team building.

A member of the Human Resources Professionals Association of Ontario (HRPAO), he is a Certified Human Resources Professional (C.H.R.P.), and is past president of the Grey/Bruce Chapter of the HRPAO.

Date:

Wednesday, February 23, 2011

Location:

Holiday Inn, Kitchener Waterloo
30 Fairway Road South
Kitchener, ON N2A 2N2
519-893-1211

Time:

5:45 p.m. – Registration and Networking
6:30 p.m. – Dinner
7:15 p.m. – Speaker

Cost:

\$45.00 plus HST – Members
\$50.00 plus HST – Non-Members

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REGISTRATION:

To register online please visit the CMA Ontario Member Portal at <http://members.cma-ontario.org>.

To register by email or fax please complete the form below and send to Leena Rosenberg at 416-977-1365 (fax) or rosenberg@cmaontario.org

Guests (non-members) may register by email or fax by completing the form below and sending to Leena Rosenberg at 416-977-1365 (fax) or rosenberg@cmaontario.org

CPLD:

3 credits

REGISTRATION FORM

Please fax or email your registration form to Leena Rosenberg, Tel :(416) 204-3140 or (800) 387-2991 ext 140,
Fax (416) 977-1365, rosenberg@cmaontario.org

The Fine Art of Negotiation – Wednesday, February 23, 2011

Name: _____ I am a Member: I am a guest (non-member):

Member #: _____ Tel: _____

Credit Card (Visa/MasterCard): _____ Expiry Date: _____

Signature: _____ Dietary Restrictions: _____

No refunds for cancellations after February 16, 2011. Substitutions accepted at no charge.

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